

10 ways having an FMA[®] Facilities Manager on staff can save you money!



1. ENERGY SAVINGS - The FMA[®] understands how a building operates at peak efficiency and can implement an effective energy management program. With a working knowledge of all integrated building systems and their care and maintenance, an FMA[®] can reduce operating costs, helping to **SAVE YOU MONEY**.

2. LIFE CYCLE COST SAVINGS - The FMA[®] is a long-range planning strategist with a formula for getting the most value for the replacement, retrofit, and maintenance dollar. With a thorough understanding of project development, codes, regulations, lighting principles, equipment, pest control and security, the FMA[®] will not waste dollars on short-run purchases, helping to **SAVE YOU MONEY**.

3. BUDGET CONTROL - The FMA[®] manages from a finely-tuned, financial perspective. Controlling cost and tracking spending patterns adds to your bottom line, helping to **SAVE YOU MONEY**.

4. FACILITIES STYLE AND IMAGE - The FMA[®] understands strategic and facilities planning principles, corporate finance and capital investment, organizational structure, decision-making methods, and information analysis. The FMA[®] is skilled in creating a facilities management plan to help your company succeed in today's competitive, dynamic, and global business climate, helping to **SAVE YOU MONEY**.

5. PROPERTY PROTECTION - The FMA[®] recognizes potential legal problems, addressing them appropriately and avoiding them if possible. By tapping working knowledge of the critical aspects of owner liability and judicial procedure, the FMA[®] can properly protect your property, helping to **SAVE YOU MONEY**.

6. TECHNOLOGY - The FMA[®] has a working knowledge of the technology commonly used in facilities, new technologies, and enhancements. The FMA[®] evaluates the bottom line of current technological services to prepare your company for the future, helping to **SAVE YOU MONEY**.

7. STAFF LEADERSHIP - Being an FMA[®] means complying with a standard code of ethics and conduct in employer, employee, vendor, and contractor relationships. The increased knowledge and practical personnel management techniques of an FMA[®] can reduce turnover, helping to **SAVE YOU MONEY**.

8. STABILITY - The FMA[®] understands a property's life cycle from conceptualization to demolition. Fundamental knowledge of structural design, property analysis, and real estate values helps the FMA[®] to maximize return on investment in each phase of the cycle, helping to **SAVE YOU MONEY**.

9. PROJECT MANAGEMENT - The FMA[®] is well-versed in properly planning and managing details critical to the successful execution of a project. By carefully implementing projects from start to finish, the FMA[®] helps to **SAVE YOU MONEY**.

10. THE FUTURE - The FMA[®] is a true "facilitator" who manages teams, understands systems, and assesses the financial impact of decisions. Investing in the professional development of your facilities managers means bringing them knowledge, experience, and the versatility needed to perform the job, helping to **SAVE YOU MONEY**.

The Facilities Management Administrator (FMA[®]) program:
Your manager gets the education—you get the benefit!

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