

# 10 ways having an SMA<sup>®</sup> Maintenance Professional on staff can save you money!



**BOMI**  
INTERNATIONAL

**1. ENERGY SAVINGS** - The SMA<sup>®</sup> understands the inner workings of boilers, burner controls, fittings, valves, pumps, and how they connect and interrelate. SMA<sup>®</sup> building engineers who can operate and maintain complex building systems are valuable assets who can reduce operating costs, helping to **SAVE YOU MONEY**.

**2. TENANT RETENTION** - The SMA<sup>®</sup> can operate and maintain reciprocation and absorption refrigeration systems, keeping the office environment comfortable, which is essential for tenant satisfaction! Being able to retain tenants in an energy-efficient and environmentally sound building helps to **SAVE YOU MONEY**.

**3. REDUCED RISK** - The SMA<sup>®</sup> is skilled in air cleaning and water conditioning and treatment devices, fire protection, and alarm systems. An SMA<sup>®</sup> with this practical knowledge can help to **SAVE YOU MONEY**.

**4. ILLUMINATION** - The SMA<sup>®</sup> understands the components of electrical systems and can measure the electricity your building consumes. An SMA<sup>®</sup> who can maintain electric motors and lighting fixtures so that they run efficiently helps to **SAVE YOU MONEY**.

**5. TECHNOLOGY** - The SMA<sup>®</sup> is well-versed in the components of pneumatic, electric, and electronic control systems. An SMA<sup>®</sup> with this valuable knowledge can increase the operating effectiveness of the systems in your building, helping to **SAVE YOU MONEY**.

**6. REGULATIONS** - The SMA<sup>®</sup> is familiar with the EPA and OSHA, government entities that regulate environmental health and safety issues and assign penalties for failing to comply. This familiarity helps to avoid costly litigation for noncompliance, helping to **SAVE YOU MONEY**.

**7. COST CONTROL** - The SMA<sup>®</sup> is on the cutting edge of creating environmentally friendly buildings with the ability to develop energy management strategies for HVAC, electrical, and lighting systems. Managing energy in an efficient, cost-effective, and environmentally safe way can help to **SAVE YOU MONEY**.

**8. STAFF LEADERSHIP** - The SMA<sup>®</sup> is a leader with people skills who can delegate, plan, and control workflow. Having an SMA<sup>®</sup> building engineer who can direct and motivate your staff and relate effectively with other managers can help to **SAVE YOU MONEY**.

**9. VERSATILITY** - With an understanding of building design, materials, codes, structural systems, and finishes, an SMA<sup>®</sup> has working knowledge of structural items such as floors, ceilings, interior walls, windows, maintenance procedures and equipment, grounds maintenance, and preventive maintenance. Putting this knowledge into practice means more dollars to your company's bottom line and can **SAVE YOU MONEY**.

**10. THE FUTURE** - Maintaining a building is significantly more complicated than pushing a button or turning a valve. Continuing education is essential. Having an experienced, educated SMA<sup>®</sup> employed in your corporation can help to **SAVE YOU MONEY**.

The Systems Maintenance Administrator (SMA<sup>®</sup>) program:  
Your manager gets the education—you get the benefit!

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